



STATE OF ALABAMA  
**DEPARTMENT OF MENTAL HEALTH**  
RSA UNION BUILDING  
100 NORTH UNION STREET  
POST OFFICE BOX 301410  
MONTGOMERY, ALABAMA 36130-1410  
[WWW.MH.ALABAMA.GOV](http://WWW.MH.ALABAMA.GOV)



**Q & A: RFB 061 26000000604**  
**VEHICLE LEASE**

<b>VENDOR QUESTION</b>	<b>AGENCY ANSWER</b>														
For the SUV in this bid, you are looking for a Rav 4 or similar and the 2026 Rav4 is only available as a hybrid. Are we able to bid a gas SUV (non-hybrid)?	<b>The Agency will accept the gas 2025 Rav4 so long as it is considered to be a new vehicle or similar</b>														
Could you please review the screenshot from the RFB document below my email signature? Should the Region III (Mobile) total vehicles be 6, rather than the 7 shown?	<b>The total number of vehicles for Mobile should equal 5 sedans 1 Midsize SUV totaling 6 vehicles.</b>														
If Mobile is supposed to have 6 vehicles rather than 7, that would make the total 34 vehicles, not 35.  I. VEHICLE and SPECIFICATIONS  1. Vehicles															
<table border="1"><tbody><tr><td>Region I - Decatur</td><td>8 sedans; 1 Midsize SUV =9</td></tr><tr><td>Region II - Tuscaloosa</td><td>4 sedans; 1 Midsize SUV =5</td></tr><tr><td>Region III - Mobile</td><td>5 sedans; 1 Midsize SUV =7</td></tr><tr><td>Region IV - Montgomery</td><td>4 sedans; 1 Midsize SUV =5</td></tr><tr><td>Region V - Birmingham</td><td>5 sedans; 1 Midsize SUV =6</td></tr><tr><td>Central Office - Montgomery</td><td>1 sedan; 2 Midsize SUVs= 3</td></tr><tr><td></td><td>Vehicle Total =35</td></tr></tbody></table>	Region I - Decatur	8 sedans; 1 Midsize SUV =9	Region II - Tuscaloosa	4 sedans; 1 Midsize SUV =5	Region III - Mobile	5 sedans; 1 Midsize SUV =7	Region IV - Montgomery	4 sedans; 1 Midsize SUV =5	Region V - Birmingham	5 sedans; 1 Midsize SUV =6	Central Office - Montgomery	1 sedan; 2 Midsize SUVs= 3		Vehicle Total =35	
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The 2026 Rav4 is no longer orderable. Can the SUV be a gas model?	<b>Yes, the Agency's preference is a gas vehicle so long as vehicle is considered to be new.</b>														
...On the Rav 4 I wanted to ask for clarification so I can find a replacement. You are asking for a mid-size SUV, but the Rav 4 is smaller than midsize, it is a compact SUV. Then on the specs there really isn't much information. I'm assuming something similar in size to a Rav 4 would work but I wanted to check and see since it asks for one size SUV but gives an example of a different size one. I don't want you to get vehicles that don't work for your needs.	<b>The Agency will accept the Toyota Rav4 as a gas vehicle, examples of other SUVs we will accept include but is not limited to the following: Chevrolet Trax, or Ford Explorer, Jeep Cherokee</b>														