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Governor

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DEPARTMENT OF MENTAL HEALTH

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Kimberly G. Boswell
Commissioner

System Transformation Consulting Q&A RFP 2027-05

1. Would ADMH consider extending the deadline to allow for at least seven business days between receipt of answers to questions and the proposal submission date? [Review the RFP Schedule of Events; the days between the Q&A and submission date exceeds seven days.](#)
2. What is the length of the contract?
 - a. **2 years with the ability to extend 1 year.**
3. For the “Ability to devote up to 2,750 hours to this work”, was this for the entire length of the contract or per year? • For example, how many hours do you foresee a vendor spending on development and implementation of substance-use focused 1115 Waiver
 - a. **It was per year but did not incorporate all the needed hours for MI and SU. The total hours are actually 8,480 for two years.**
4. For “Proposal Content” item 4, second bullet (“Include knowledge of the requested services and/or special training”), please confirm that we should respond with our approach to the work?
 - a. **Yes. That would be correct.**
5. For “enhancing children’s mental health services”, should this include support with any specific children’s services or trainings, such as parent peer, youth peer, intensive care coordination, therapeutic mentoring, or In-Home Intervention?
 - a. **Yes. That would be correct.**
6. For the Budget submission, should offerors price a single year only, or all anticipated contract years?
 - a. **If we include all the corrected hours (8,480), then the anticipated contract years.**
7. The RFP requests a listing of all personnel, by position, including salaries, fringe benefits, and level of effort. Can ADMH confirm whether offerors may provide personnel by labor category, level of effort, and corresponding fully loaded billing rates, in lieu of disclosing detailed salary and fringe cost components? We consider our underlying rate buildup proprietary, and disclosure of component-level pricing could create a competitive disadvantage in other procurements outside the State of Alabama.
 - a. **That would be acceptable.**



8. In addition to its complete proposal, is it acceptable for a bidder to submit a redacted version of their proposal from which confidential information (as defined by the State of Alabama Freedom of Information Law) has been stricken? [Yes](#).
9. If possible, please provide the comprehensive set of bidder questions and ADMH answers for this solicitation. [Only a comprehensive Q&A is released](#).